

Adopt XML Across the Enterprise to **Effectively Manage Your Business Content**

Quark XML Author for Microsoft Word and IBM FileNet Content Manager

BENEFITS

Easily Adopt an Enterprise XML Strategy

Give all knowledge workers the ability to create intelligent XML documents in the familiar environment of Microsoft Word; reduce business disruption normally associated with adoption of new technology

Optimize the Management of Business Content

Effectively manage all of your valuable information created across the enterprise

Gain Competitive Advantage

Improve customer satisfaction and retention, lower publishing process costs, and speed time to market through improved management of business content throughout its lifecycle

Today's Business Challenges

Whereas organizations once faced steep challenges to automate back-end business applications, today's business pressures demand that organizations re-invent the way they create and manage information in order to drive sustainable competitive advantages.

This means organizations no longer can afford using cumbersome, manual processes to gather, manage, and repurpose information — the inefficiencies cause delays in time-to-market, compromise the accuracy and relevance of information, and hinder both the reuse and effective updating of information.

Instead, organizations must transition to an agile information management model that lets knowledge workers across the organization easily create, share, and input intelligent, structured content to an enterprise content management system.

The answer is adopting an XML approach based on DITA (the Darwin Information Typing Architecture), an OASIS standard for designing, authoring, and publishing modular information using structured XML.

Easily Create and Manage DITA-based XML Content

Why XML?

XML has become the de

intelligent documents.

facto standard for structuring

Recent developments — such

as the ability to create XML

word processor and DITA -

are allowing organizations to

documents with a normal

roll out XML authoring to

users with relative ease.

hundreds and thousands of

Quark® and IBM have joined to give organizations a DITA-based solution to meet these challenges

head on. Through the integration of Quark XML Author with IBM FileNet® Content Manager, any Microsoft® Word

user can easily author DITAbased, XML content and automatically submit it to IBM's FileNet Content Manager for management throughout its entire lifecycle.

Using Quark XML Author an add-in to Microsoft Word — anyone can easily create XML documents with no knowledge of XML and little

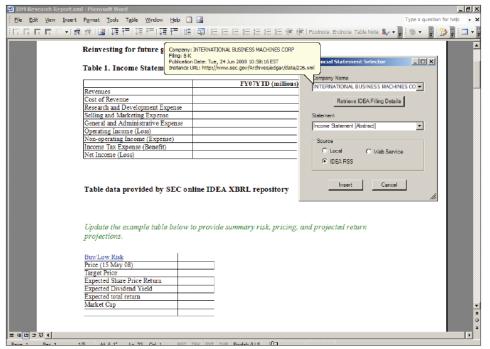
or no training. This eases the transition from cre- Increase the return on content management ating unstructured, monolithic documents of

the past to authoring the highly intelligent, structured documents organizations need in

> order to adopt an enterprisewide XML strategy and effectively manage business content throughout its lifecycle.

Integration of a user-friendly XML authoring tool with a high-end content management solution also allows organizations to:

- Enable enterprise-wide adoption of XML
- Effectively capture the knowledge of internal business users
- investments



Quark XML Author for Microsoft Word lets users easily create XML documents. In this illustration, data from the Security and Exchange Commission (www.sec.gov) is streamed into the author's document in real-time, illustrating the data integration capabilities of XML.

How it Works

Create Intelligent XML Content

Quark XML Author remains invisible until a Word user tries to edit an existing XML document or create a new one. At that point, Quark XML Author slips in and modifies the operation of the user interface to correspond with XML requirements.

While many functions continue to operate normally, others change in subtle ways to give the user appropriate choices to ensure content conforms to the business requirements of the XML standard in use.

Manage Business Content throughout Its Lifecycle

IBM's FileNet Content Manager provides agile business content services, business process management, full version control, security, scalability and more.

Quark XML Author

- Frees authors from formatting so they can focus on writing;
 speeds up the publishing process through the reuse of content
- Requires little training and no understanding of the technical aspects of XML
- Improves the accuracy, consistency, and relevance of the information your organization publishes, which improves business compliance and customer satisfaction
- Through integration with Microsoft Word, eases the adoption for efficient delivery of information to print, the Web, and electronic media

IBM FileNet Content Manager

- Helps improve the quality of decisions by providing the right information when it's needed
- Makes content more accessible, secure and manageable to support business initiatives
- Delivers active content that can drive process automation, reducing time, cost and risk
- Delivers solid ROI, as demonstrated by real-world deployments
- Supports an agile ECM environment that can help your organization gain a competitive edge

For more information about Quark XML Author, visit www.quark.com.

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